High-Impact Management Program Schedule

**Introducory Session**
- Date: February 19, 2024
- Time: 9–10:30 a.m. CST
- Faculty: Lindsey Lyman

**First Core Session: Decision-Making in Negotiations**
- Date: April 15 and 17, 2024
- Time: 9–11 a.m. CST
- Date: April 22 and 24, 2024
- Time: 9 a.m.–noon CST
- Faculty: John Burrows

**Mid-Program Core Session: Customer Decision-Making**
- Date: August 21 and 28, 2024
- Time: 9 a.m.–noon CST
- Faculty: Devin G. Pope

**Capstone Core Session: Applied Decision-Making — Making Innovation Happen**
- Date: November 20, 21, and 22, 2024
- Faculty: Lindsey Lyman

**Winter Online Electives**
- February 20 through April 15, 2024
  - Faculty webinars: Weeks 3, 5, and 7
  - Behavioral Economics: Nudging to Shape Decision
- February 20 through April 1, 2024
  - Faculty webinars: Weeks 2, 4 and 6
  - Effective Business Communication
  - Mindful Leadership

**Spring Online Electives**
- April 30 through June 24, 2024
  - Faculty webinars: Weeks 3, 5, and 7
  - Behavioral Economics: Nudging to Shape Decision
  - Chicago Booth Approach to Finance
- April 30 through June 10, 2024
  - Faculty webinars: Weeks 2, 4 and 6
  - Effective Business Communication
  - Mindful Leadership

**Fall Online Electives**
- September 24 through November 18, 2024
  - Faculty webinars: Weeks 3, 5, and 7
  - Behavioral Economics: Nudging to Shape Decision
- October 8 through November 18, 2024
  - Faculty webinars: Weeks 2, 4 and 6
  - Effective Business Communication
  - Mindful Leadership

Live sessions take place from 9 a.m. to 10:30 a.m. CST.