

# High-Impact Management Program Schedule



LIVE-ONLINE

## INTRODUCTORY SESSION

**Date:** February 19, 2024

**Time:** 9–10:30 a.m. CST

**Faculty:** James Janega

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## FIRST CORE SESSION: DECISION-MAKING IN NEGOTIATIONS

**Date:** April 15 and 17, 2024

**Time:** 9–11 a.m. CST

**Date:** April 22 and 24, 2024

**Time:** 9 a.m.—noon CST

**Faculty:** John Burrows

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## MID-PROGRAM CORE SESSION: CUSTOMER DECISION-MAKING

**Date:** August 21 and 28, 2024

**Time:** 9 a.m.—noon CST

**Faculty:** Devin G. Pope

IN-PERSON

## CAPSTONE CORE SESSION: APPLIED DECISION-MAKING —MAKING INNOVATION HAPPEN

**Date:** November 20, 21, and 22, 2024

**Faculty:** James Janega

### WINTER ONLINE ELECTIVES

February 20 through April 15, 2024

Faculty webinars:  
Weeks 3, 5, and 7

- Behavioral Economics: Nudging to Shape Decision

February 20 through April 1, 2024

Faculty webinars:  
Weeks 2, 4 and 6

- Effective Business Communication
- Mindful Leadership

### SPRING ONLINE ELECTIVES

April 30 through June 24, 2024

Faculty webinars:  
Weeks 3, 5, and 7

- Behavioral Economics: Nudging to Shape Decision

Faculty webinars:  
Weeks 3 and 7

- Chicago Booth Approach to Finance

April 30 through June 10, 2024

Faculty webinars:  
Weeks 2, 4 and 6

- Effective Business Communication
- Mindful Leadership

### FALL ONLINE ELECTIVES

September 24 through November 18, 2024

Faculty webinars:  
Weeks 3, 5, and 7

- Behavioral Economics: Nudging to Shape Decision

October 8 through November 18, 2024

Faculty webinars:  
Weeks 2, 4, and 6

- Effective Business Communication
- Mindful Leadership