# High-Impact Management Program Schedule

## Introductory Session
**Date:** February 19, 2024  
**Time:** 9–10:30 a.m. CST  
**Faculty:** James Janega

## First Core Session: Decision-Making in Negotiations
**Date:** April 15 and 17, 2024  
**Time:** 9–11 a.m. CST  
**Date:** April 22 and 24, 2024  
**Time:** 9 a.m.–noon CST  
**Faculty:** John Burrows

## Mid-Program Core Session: Customer Decision-Making
**Date:** August 21 and 28, 2024  
**Time:** 9 a.m.–noon CST  
**Faculty:** Devin G. Pope

## Capstone Core Session: Applied Decision-Making—Making Innovation Happen
**Date:** November 20, 21, and 22, 2024  
**Faculty:** James Janega

### Winter Online Electives
- **February 20 through April 1, 2024**  
  - Behavioral Economics: Nudging to Shape Decision
- **February 20 through April 15, 2024**  
  - Effective Business Communication  
  - Mindful Leadership

### Spring Online Electives
- **April 30 through June 10, 2024**  
  - Behavioral Economics: Nudging to Shape Decision
- **April 30 through June 24, 2024**  
  - Effective Business Communication  
  - Mindful Leadership

### Fall Online Electives
- **September 24 through November 18, 2024**  
  - Behavioral Economics: Nudging to Shape Decision
- **October 8 through November 18, 2024**  
  - Effective Business Communication  
  - Mindful Leadership

Live sessions take place from 9 a.m. to 10:30 a.m. CST.